



Findlay Industries, Limited
Chatham Division
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750 Richmond Warehousing Ltd.

Mr. Don Tetrault

February 4th, 2004

Don,

I would like to congratulate you on your decision to apply the rubber roofing material to our facility last year.

You know the number of times I have called you in the previous four years regarding four or five bad leaks at a time. You would come and repair the leak, only in reality moving them to other locations weeks later. The hot roofing material just did not do the proper job. In fact, on two occasions, the hot tar came through the cracks, damaging parts.

This new rubber roof is fantastic. Since application, there has not been one leak. This product has seen freezing and thawing recently, passing the test with flying colours. Another added bonus is that there is no hot residue migrating between the roof boards causing potential injury to our employees or damaging parts.

Should you need to let potential customers of this product into our facility, I would gladly talk to them about our past leaks and tar issues versus the new rubber roof product.

Thank you again for the new roofing. It certainly saves me time and energy with not dealing with the leaks and repairs.

Sincerely

Rick Boulton
Plant Manager
Findlay Industries
Chatham Division